

Investigative Statement Analysis

ENHANCED INTERVIEWS AND
INVESTIGATIONS THROUGH LINGUISTIC
STATEMENT ANALYSIS



LSAT: Revealing the Language of Deception

February 18–20th, 2025

Lakewood Police Department

445 S. Allison Pky

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GMRL TRAINING
GREATER METRO REGION



LSAT is Technology that Solves Crimes

LSAT IS A UNIQUE, HIGHLY-RELEVANT AND VALIDATED TECHNOLOGY THAT ANSWERS THE MOST PUZZLING QUESTIONS INVESTIGATORS ARE FACED WITH, EVEN IN THEIR MOST CHALLENGING CASES. OUR STUDENTS NOT ONLY BECOME HIGHLY PROFICIENT AT DETECTING DECEPTION, BUT ALSO LEARN TO USE THE LIE AGAINST THE AUTHOR TO GAIN CONFESSIONS. WE TAKE A VERY PRACTICAL APPROACH TO TEACHING STUDENTS HOW THE DECEPTIVE MIND WORKS AND TO RECOGNIZE THE LANGUAGE STRATEGIES PEOPLE USE TO LIE.

LSAT REVEALS:

- IF THEY DID IT
- WHEN THEY DID IT
- WHY THEY DID IT
- HOW TO CATCH THEM IN THEIR LIE

About Our Training

SINCE 1996, LSAT HAS BEEN RECOGNIZED AS THE MOST TRUSTED SOURCE OF STATEMENT ANALYSIS TRAINING IN THE COUNTRY. LSAT IS A THOROUGH STUDY OF THE TECHNIQUE, NOT A SUPERFICIAL 8-HOUR CLASS. THE FIRST FOUR HOURS OF CLASS LAY THE FOUNDATION FOR LINGUISTIC ANALYSIS. 18 CLASS HOURS CONSIST OF HANDS-ON, IN-DEPTH EXAMINATION OF THE LANGUAGE USED BY TRUTHFUL AND DECEPTIVE PEOPLE AND HOW THAT LANGUAGE IS BE USED TO ASSESS THEIR CREDIBILITY. STUDENTS ANALYZE SEVEN STATEMENTS BRINGING THEM TO OF SKILL LEVEL THAT ALLOWS FOR THE EFFECTIVE APPLICATION OF LSAT IN CRIMINAL INVESTIGATIONS.

TRAINING TOPICS:

- IDENTIFYING DECEPTIVE LANGUAGE
- PSYCHOLOGY BEHIND DECEPTIVE THOUGHT AND LANGUAGE
- EXAMINING THE STATEMENT AS A CRIME SCENE
- STATEMENT "MAPPING",
- ANALYSIS-DRIVEN INVESTIGATION STRATEGIES
- ANALYSIS-GUIDED INTERVIEW & INTERROGATION TACTICS
- ANALYSES OF 7 STATEMENTS FROM ACTUAL CRIMINAL CASES.

How it Works

INVESTIGATIVE STATEMENT ANALYSIS (ISA) IS A TECHNICAL INVESTIGATIVE TOOL THAT EQUIPS INVESTIGATORS TO EXAMINE THE CONTENT OF VERBAL AND WRITTEN STATEMENTS FROM VICTIMS, WITNESSES, AND SUSPECTS TO REVEAL DECEPTION AND OVERCOME IT. TRAINED ANALYSTS EXAMINE THE PSYCHOLOGY BEHIND WORD CHOICE, STATEMENT STRUCTURE, QUANTITIES OF INFORMATION AND OTHER CONTENT-RELATED FEATURES THAT WILL REVEAL WHETHER THE AUTHOR IS THINKING FROM A TRUTHFUL THOUGHT PROCESS OR A DECEPTIVE ONE. ARMED WITH THE TRUE REALITY BEHIND THE STORY REVEALED BY THE ANALYSIS, THE INVESTIGATOR STRATEGIZES THEIR INTERVIEW, ATTACKS THE DECEPTIVE INFORMATION, AND TRAPS THE SUBJECT USING THEIR OWN WORDS TO COMPEL A CONFESSION.

"IT WAS THE BEST TRAINING I'VE HAD IN 15 YEARS. EVERY OFFICER SHOULD LEARN THIS"

"THIS SHOULD BE REQUIRED TRAINING FOR ALL OFFICERS"

"INCREDIBLY THOROUGH INSTRUCTION"

"RELEVANT & CHALLENGING WITH A GREAT TOUCH OF HUMOR"

"THIS WAS THE BEST TRAINING I'VE HAD IN 21 YEARS OF POLICE WORK"

-LSAT STUDENT COMMENTS

Instructor Lt. Bob Shaffer, ret.

LT. BOB SHAFFER HAS PROVIDED HIGH-QUALITY TRAINING SINCE 1996 IN THE U.S.A., CANADA, THE MIDDLE EAST, SINGAPORE AND MEXICO. HE HAS PERFORMED ISA FOR SEVERAL HIGH-PROFILE CASES SUCH AS MICHAEL JACKSON, OSCAR PISTORIUS, DYLAN REDWINE, BRIAN LAUNDRIE, TED BUNDY, THE BTK KILLER AND GEORGE ZIMMERMAN.

WE CONDUCT TRAINING IN COMFORTABLE, STATE-OF-THE-ART FACILITIES, & EFFECTIVE MULTIMEDIA PRESENTATIONS. ALL TRAINING MATERIALS AND FOLLOW UP CONSULTATIONS ARE INCLUDED.



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